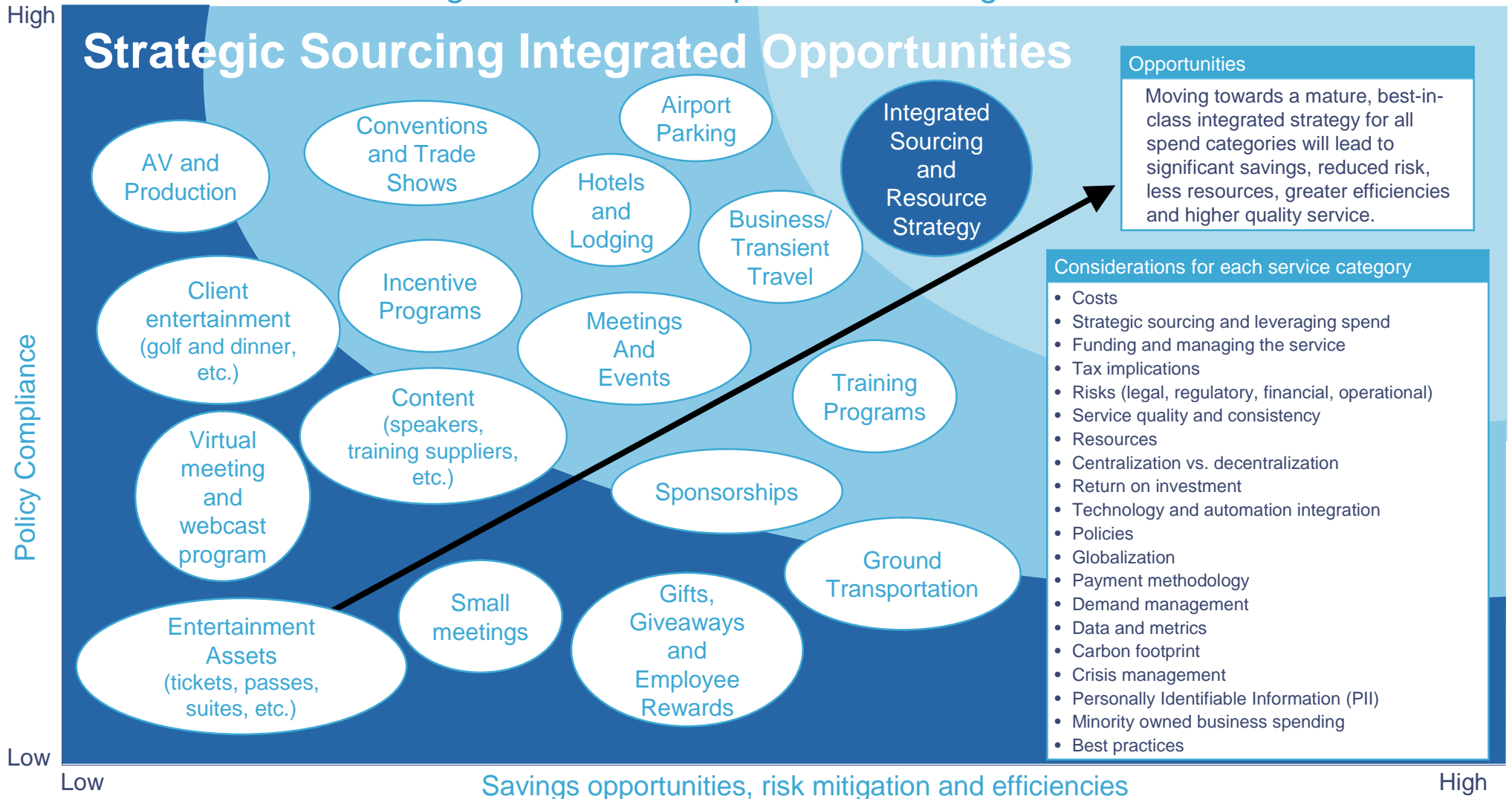


Travel, meetings, events and entertainment expense management maturity

T&E is the 2nd or 3rd largest controllable spend in most organizations



0 – 35% Managed

Maverick Spending
15-25% savings opportunities

For additional information:

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35% – 75% Managed

Mediocre Controls
10-15% savings opportunities

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75% – 100% Managed

Mature Best-in-Class
5-10% savings opportunities

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